



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #12-0141 FOR ELECTRICAL SERVICES -
TIME AND MATERIALS**

Bids to provide 'Electrical Services – Time and Materials' were received from eight vendors on May 3, 2012. The bids of Bay Area Electric, Inc., and Multiband Engineering and Wireless, Southeast, Inc., were the best low bids meeting the advertised specifications. Windemuller Technical Services was non-responsive to the bid requirement to submit a current electrical contractor's license. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05-29-2012

Fiscal Impact:

Not to exceed
\$200,000.00

Funding:

Capital

Recommended Motion: That the bids of Bay Area Electric, Inc., and Multiband Engineering and Wireless, Southeast, Inc., to provide 'Electrical Services – Time and Materials' in an amount not to exceed \$200,000, be approved for award and purchase.

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Tabulation for Electrical Services - Time and Materials - Bid #12-0141

Opened May 3, 2012 at 2:00 p.m.

Cost to provide all labor, materials, supervision, equipment, tools, travel, fuel, etc., for electrical services on a time and materials basis		Bay Area Electric, Inc.	Cassady & Hogan, Inc.
1	Journeyman, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$42.93	\$42.00
2	Journeyman, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$53.43	\$62.00
3	Apprentice II, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$34.75	\$37.00
4	Apprentice II, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$43.25	\$55.00
5	Apprentice I, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$24.53	\$35.00
6	Apprentice I, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$30.53	\$50.00
7	Helper/Laborer, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$19.42	\$35.00
8	Helper/Laborer, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$24.17	\$40.00
9	Materials to be billed at net cost based on Contractor's wholesale price plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	10%	10%
10	Subcontracted services to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. To be used only with prior written approval of the authorized representative of the Facilities Services, Construction Services, or Network Services Department. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%
11	Rental of equipment not used in the regular course of electrical services to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. Rental is for active use of equipment. Payment for inactive use will not be allowed. To be used only with prior written approval from the authorized representative of the Facilities Services, Construction Services, or Network Services Department. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	10%	10%

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Tabulation for Electrical Services - Time and Materials - Bid #12-0141

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Cost to provide all labor, materials, supervision, equipment, tools, travel, fuel, etc., for electrical services on a time and materials basis		Bay Area Electric, Inc.				Cassady & Hogan, Inc.			
		Description	Hourly	Daily	Weekly	Description	Hourly	Daily	Weekly
12	Contractor owned equipment to be used only with prior written approval from the authorized representative from the Facilities Services, Construction Services, or Network Services Department. For active use of equipment. Payment for inactive use will not be allowed. The Contractor's invoices to show the description of equipment, number of hours, days, or weeks of active use and cost.								
a		Megger Test Equipment	\$10.00	\$50.00	\$200.00	Scissor Lift			\$400.00
b		Ground Test Equipment	\$10.00	\$50.00	\$200.00	15 kw Generator, Self-contained (No Fuel)			\$750.00
c		Greenlee & Maxis Pulling Equipment	\$10.00	\$50.00	\$200.00				
d		Wheel Bender	\$10.00	\$50.00	\$200.00				
e		Hydraulic Bender	\$15.00	\$75.00	\$300.00				
f		Data Logging Meter	\$15.00	\$75.00	\$300.00				
g									
CATEGORY OF ELECTRICAL TECHNICIANS		Number of workers available on any day				Number of workers available on any day			
Journeyman - 5 years of experience in the electrical field required.		7							
Apprentice II - 3 to 5+ years experience in the electrical field required.		6							
Apprentice I - 1 to 2 years experience in the electrical field required.		4							
Helper/Laborer - not required to have experience in the electrical field.		2							
Contact		Mark E. Gatz				Stacey Hogan			
Address		6244 Clark Center Avenue, #2 Sarasota, FL 34238				3535 Recker Highway Winter Haven, FL 33880			
Phone		941-921-9067				863-294-2924			
Fax		941-921-9066				863-294-3301			
Federal I.D.		204339074				201356162			
Email		mark@bayareaelectricfl.com				cassady.hogan@verizon.net			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Electrical Services - Time and Materials - Bid #12-0141

Opened May 3, 2012 at 2:00 p.m.

Cost to provide all labor, materials, supervision, equipment, tools, travel, fuel, etc., for electrical services on a time and materials basis		Francis Uriel Electric, Inc.	MJM Electric, Inc.
1	Journeyman, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$55.00	\$54.31
2	Journeyman, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$82.50	\$78.44
3	Apprentice II, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$45.00	\$38.78
4	Apprentice II, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$67.50	\$55.59
5	Apprentice I, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$35.00	\$31.13
6	Apprentice I, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$52.50	\$44.34
7	Helper/Laborer, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$30.00	When available
8	Helper/Laborer, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$45.00	When available
9	Materials to be billed at net cost based on Contractor's wholesale price plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	10%	15%
10	Subcontracted services to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. To be used only with prior written approval of the authorized representative of the Facilities Services, Construction Services, or Network Services Department. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%
11	Rental of equipment not used in the regular course of electrical services to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. Rental is for active use of equipment. Payment for inactive use will not be allowed. To be used only with prior written approval from the authorized representative of the Facilities Services, Construction Services, or Network Services Department. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	10%	10%

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Cost to provide all labor, materials, supervision, equipment, tools, travel, fuel, etc., for electrical services on a time and materials basis		Francis Uriel Electric, Inc.				MJM Electric, Inc.			
		Description	Hourly	Daily	Weekly	Description	Hourly	Daily	Weekly
12	Contractor owned equipment to be used only with prior written approval from the authorized representative from the Facilities Services, Construction Services, or Network Services Department. For active use of equipment. Payment for inactive use will not be allowed. The Contractor's invoices to show the description of equipment, number of hours, days, or weeks of active use and cost.								
a		Welding Equipment	\$70.00	\$560.00	\$2,800.00	Service Van	\$8.00	\$48.00	\$192.00
b		Bucket Truck/Crane & Operator	\$160.00	\$1,280.00	\$6,400.00	Bucket Truck		\$300.00	\$900.00
c		Trencher with Operator	\$65.00	\$520.00	\$2,600.00				
d		Utility Locator	\$150.00	\$1,200.00	\$6,000.00				
e		Auger Truck with Operator	\$90.00	\$720.00	\$3,600.00				
f									
g									
CATEGORY OF ELECTRICAL TECHNICIANS		Number of workers available on any day				Number of workers available on any day			
Journeyman - 5 years of experience in the electrical field required.		3				40			
Apprentice II - 3 to 5+ years experience in the electrical field required.		3				15			
Apprentice I - 1 to 2 years experience in the electrical field required.		3				7			
Helper/Laborer - not required to have experience in the electrical field.		2				0			
Contact		Delroy Francis				Mark J. Mazur			
Address		1860 North Pine Island Road, Suite 107 Plantation, FL 33322				3225 East 4th Avenue Tampa, FL 33605			
Phone		954-306-2217				813-248-1711			
Fax		954-577-5316				813-247-5011			
Federal I.D.		205843670				510648406			
Email		dfrancis@felectricservices.com				mark.mazur@mjmelect.com			

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Cost to provide all labor, materials, supervision, equipment, tools, travel, fuel, etc., for electrical services on a time and materials basis		Multiband Engineering and Wireless, Southeast, Inc.	NCN Electric
1	Journeyman, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$36.00	\$45.00
2	Journeyman, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$54.00	\$60.00
3	Apprentice II, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$32.00	\$30.00
4	Apprentice II, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$48.00	\$40.00
5	Apprentice I, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$26.00	\$25.00
6	Apprentice I, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$39.00	\$32.00
7	Helper/Laborer, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$19.00	\$20.00
8	Helper/Laborer, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$28.50	\$28.00
9	Materials to be billed at net cost based on Contractor's wholesale price plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	10%	10%
10	Subcontracted services to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. To be used only with prior written approval of the authorized representative of the Facilities Services, Construction Services, or Network Services Department. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%
11	Rental of equipment not used in the regular course of electrical services to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. Rental is for active use of equipment. Payment for inactive use will not be allowed. To be used only with prior written approval from the authorized representative of the Facilities Services, Construction Services, or Network Services Department. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	10%	10%

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12	Contractor owned equipment to be used only with prior written approval from the authorized representative from the Facilities Services, Construction Services, or Network Services Department. For active use of equipment. Payment for inactive use will not be allowed. The Contractor's invoices to show the description of equipment, number of hours, days, or weeks of active use and cost.								
		Description	Hourly	Daily	Weekly	Description	Hourly	Daily	Weekly
a		Bucket Truck	\$90.00	\$720.00	\$3,600.00				
b									
c									
d									
e									
f									
g									
CATEGORY OF ELECTRICAL TECHNICIANS		Number of workers available on any day				Number of workers available on any day			
Journeyman - 5 years of experience in the electrical field required.		10				30			
Apprentice II - 3 to 5+ years experience in the electrical field required.		5				15			
Apprentice I - 1 to 2 years experience in the electrical field required.		N/A				5			
Helper/Laborer - not required to have experience in the electrical field.		2				5			
Contact		Anthony W. Ankersmit				Steve Bell			
Address		2017 Cattleman Road				261 Blue Juniper Boulevard			
		Sarasota, FL 34232				Venice, FL 34292			
Phone		941-378-0080				941-488-0005			
Fax		941-378-0811				941-484-3872			
Federal I.D.		650829440				592196954			
Email		tony.ankesmit@multibandusa.com				steveb@ncnelectric.com			

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Opened May 3, 2012 at 2:00 p.m.

Cost to provide all labor, materials, supervision, equipment, tools, travel, fuel, etc., for electrical services on a time and materials basis		NextSpeed, Inc.	Windemuller Technical Services
1	Journeyman, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$48.00	\$46.00
2	Journeyman, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$55.00	\$58.00
3	Apprentice II, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$45.00	\$34.00
4	Apprentice II, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$52.00	\$42.00
5	Apprentice I, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$38.00	\$22.00
6	Apprentice I, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$40.50	\$27.00
7	Helper/Laborer, standard working hours, M - F 7:00 A.M. - 5:00 P.M.; hourly rate	\$35.00	\$14.00
8	Helper/Laborer, non-standard working hours, M - F prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate	\$35.00	\$19.00
9	Materials to be billed at net cost based on Contractor's wholesale price plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	7%	10%
10	Subcontracted services to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. To be used only with prior written approval of the authorized representative of the Facilities Services, Construction Services, or Network Services Department. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	7%	10%
11	Rental of equipment not used in the regular course of electrical services to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. Rental is for active use of equipment. Payment for inactive use will not be allowed. To be used only with prior written approval from the authorized representative of the Facilities Services, Construction Services, or Network Services Department. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	7%	10%

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12	Contractor owned equipment to be used only with prior written approval from the authorized representative from the Facilities Services, Construction Services, or Network Services Department. For active use of equipment. Payment for inactive use will not be allowed. The Contractor's invoices to show the description of equipment, number of hours, days, or weeks of active use and cost.	Description	Hourly	Daily	Weekly	Description	Hourly	Daily	Weekly
b						Ditch Witch Trencher	\$66.00	\$525.00	\$2,100.00
c						Case Walk Behind Trencher	\$61.00	\$475.00	\$1,900.00
d						Scissor Lifts	\$58.00	\$465.00	\$1,860.00
e						Genie Lift	\$58.00	\$465.00	\$1,860.00
f						Flir Infrared Imager	\$96.00	\$765.00	\$3,060.00
g						Line Truck	\$100.00	\$800.00	\$3,200.00
CATEGORY OF ELECTRICAL TECHNICIANS		Number of workers available on any day				Number of workers available on any day			
Journeyman - 5 years of experience in the electrical field required.		3				30			
Apprentice II - 3 to 5+ years experience in the electrical field required.		1				2			
Apprentice I - 1 to 2 years experience in the electrical field required.						2			
Helper/Laborer - not required to have experience in the electrical field.		1				2			
Contact		Phil Cleary, RCDD				John Sedlar			
Address		6100 Bayshore Road Palmetto, FL 34221				7504 Pennsylvania Avenue Sarasota, FL 34243			
Phone		941-723-3333				941-355-8822			
Fax		941-729-5133				941-359-1219			
Federal I.D.		454525146				650466440			
Email		team@nextspeedinc.com				johns@windemuller.com			
		Peggy Long:				Joyce E. Haney:			